

EEI Corporation was founded in 1995 to provide *Environmental, Safety & Health and Security* Services. EEI started security training even before 9-11. EEI is especially desirable for those federal agencies that have operation worldwide and need global support through local manpower.

EEI Corporation is a woman owned, small disadvantaged business and is *certified as an 8(a)* business by the Small Business Administration with service history in NAICS Code of 541620 (Environmental Consulting Services). As part of its growth EEI Corporation split into EEI International (for commercial clients) and EEI Corporation (for federal clients). This lends to EEI accounting practice compliance with DCAA requirements.



How EEI Conducts Business Worldwide

TS4 Provider with The Global Network and QC Management Oversight

EEI is a total seamless solution and single source (TS4) provider. EEI is able to be a TS4 provider through the utilization of its Global Network. The Global Network is a network of subject matter experts (SMEs) that EEI has been building since 1995.

EEI with its Global Network resources went through this shift in its style of operation starting in 1996 and more intensely since 2001 and has since relied on overseas SME manpower. It has been over 16 years since the shift and the learning curve involved the following challenges:

- Finding and qualifying local experts by discipline (audits & other services);
- Managing each local team for each client program against more increasingly demanding labor rates;
- Developing country-specific regulatory protocols (for overseas work); and
- Understanding the current issues of the host country against US practices and expectations.

In a similar manner, when adding staff from the US for the Global Network, we have a different set of criteria that is customized to US regional needs. The QC program is critical element of EEI service.

Our relationship with each team in each country is a ***preferred subcontractor relationship***. For some projects, they are our representative offices. This is the precursor to being acquired by EEI to become our branch offices. As the preferred subcontractor, they give us better daily rates and give us the first right to utilize their manpower.

As a TS4 provider, EEI works through specialty teaming partners as well as the Global Network. EEI's teaming partners provide the subject matter expertise while EEI provides QC management supervision, a critical element of successful delivery. The Global Network operates as EEI worldwide staff, but on an as needed basis.

Select Client and Projects

GSA: "Pollution Prevention" course development and delivery (Credit Card Purchase)

EPA: Custom session training of Risk Assessment (Credit Card Purchase)

DHHS – FOH: Staff augmentation for ESH professionals (Blanket Purchase Order)

DoD – DSCR: Environmental Program Support Services for NEPA Compliance (8a contract)

Dept of Kansas Emergency Management: Custom Session of Security Training in Modular Program

Dept of Treasury: Indoor Air Quality Investigation

